

Winnebago Mental Health Institute  
Butler Ave at Sherman Ave  
Winnebago, WI 54985-0009  
(920) 235-4910

Type: State  
Control: State  
Fiscal Year: 07/01/01 to 06/30/02

County: Winnebago  
Analysis Area: Lake Winnebago (3)  
Volume Group: 1

| Selected Utilization Statistics        | FY 2002 | FY 2002 vs. 2001 |       |
|--|---------|------------------|-------|
|  |         | FY 2001          | Ratio |
| Occupancy Rate (%)                     |         |                  |       |
| Psychiatric                            | 97.4%   | 94.6%            | 1.03  |
| Alcoholism/chemical dependency         | 84.0%   | 84.0%            | 1.00  |
| Total hospital                         | 95.5%   | 93.2%            | 1.03  |
| Average Census (Patients)              |         |                  |       |
| Psychiatric                            | 97.4    | 94.6             | 1.03  |
| Alcoholism/chemical dependency         | 84.0    | 84.0             | 1.03  |
| Total hospital                         | 277.1   | 278.7            | .     |
| Average Length of Stay (Days)          |         |                  |       |
| Psychiatric                            | 100.3   | 86.0             | 1.17  |
| Alcoholism/chemical dependency         | 67.4    | 112.5            | 0.60  |
| Total hospital                         | 95.8    | 58.9             | 1.63  |
| Outpatient Visits                      |         |                  |       |
| Non-emergency visits                   | 0       | 0                | .     |
| Emergency visits                       | 0       | 0                | .     |
| Full-time Equivalents (FTEs)           |         |                  |       |
| Administrators                         | 13.0    | 13.0             | 1.00  |
| Nurses, licensed                       | 91.4    | 89.9             | 1.02  |
| Physical therapists                    | 0.5     | 0.5              | 1.00  |
| Occupational therapists                | 26.6    | 28.6             | 0.93  |
| All other personnel                    | 296.3   | 312.9            | 0.95  |
| Total FTEs                             | 650.4   | 658.0            | 0.99  |
| FTEs per 100 Patient Census (Adjusted) |         |                  |       |
| Administrators                         | 4.7     | 4.7              | 1.01  |
| Nurses, licensed                       | 33.0    | 32.2             | 1.02  |
| Physical therapists                    | 0.2     | 0.2              | 1.01  |
| Occupational therapists                | 9.6     | 10.2             | 0.94  |
| All other personnel                    | 106.9   | 112.2            | 0.95  |
| Total FTEs                             | 234.6   | 235.9            | 0.99  |

Total Hospital:  
Beds set up and staffed 290  
Discharges 1,068  
Inpatient days 101,134

Contract with:  
Health maintenance  
organization (HMO) No  
Preferred Provider  
organization (PPO) No

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Inpatient Service Area

| Inpatient Service Area               | Level of Service* | Beds Set Up and Staffed 06/30/02 | Discharges and Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|--------------------------------------|-------------------|----------------------------------|----------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| <hr/>                                |                   |                                  |                            |                      |                    |                           |                               |
| General Medical-Surgical:            |                   |                                  |                            |                      |                    |                           |                               |
| Adult medical-surgical, acute        | 4                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Orthopedic                           | 4                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Rehab. and physical medicine         | 4                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Hospice                              | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Acute long term care                 | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Other acute                          | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Pediatric, acute                     | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Obstetrics                           | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Psychiatric                          | 1                 | 250                              | 886                        | 88,876               | 97.4%              | 243.5                     | 100                           |
| Alcoholism/chemical dependency       | 1                 | 40                               | 182                        | 12,258               | 84.0%              | 33.6                      | 67.4                          |
| ICU/CCU:                             |                   |                                  |                            |                      |                    |                           |                               |
| Medical-surgical intensive care      | 4                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Cardiac intensive care               | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Pediatric intensive care             | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Burn care                            | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Mixed intensive care                 | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Step-down (special care)             | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Neonatal intensive/intermediate care | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Other intensive care                 | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Subacute care                        | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |
| Other inpatient                      | 5                 | 0                                | 0                          | 0                    | . %                | 0.0                       | .                             |

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

| Occupation                          | Number Full-Time | Number Part-Time | Number FTE | Occupation                            | Number Full-Time | Number Part-Time | Number FTE |
|-------------------------------------|------------------|------------------|------------|---------------------------------------|------------------|------------------|------------|
| <hr/>                               |                  |                  |            |                                       |                  |                  |            |
| Administrators/asst. administrators | 13               | 0                | 13.0       | Radiological services personnel       | 1                | 0                | 1.0        |
| Physicians and dentists             | 16               | 7                | 19.3       | Occupational therapists               | 11               | 3                | 13.1       |
| Medical and dental residents        | 1                | 0                | 1.0        | Occupational therapy assistants/aides | 12               | 3                | 13.5       |
| Registered nurses                   | 83               | 14               | 90.4       | Physical therapists                   | 0                | 1                | 0.5        |
| Certified nurse midwives            | 0                | 0                | 0.0        | Physical therapy assistants/aides     | 0                | 0                | 0.0        |
| Licensed practical nurses           | 1                | 0                | 1.0        | Recreational therapists               | 14               | 1                | 14.5       |
| Ancillary nursing personnel         | 238              | 23               | 249.7      | Psychologists                         | 8                | 0                | 8.0        |
| Physician assistants                | 0                | 0                | 0.0        | Social workers                        | 22               | 2                | 23.6       |
| Nurse Practitioners                 | 0                | 0                | 0.0        | All other health professionals        | 11               | 0                | 11.0       |
| Medical records personnel           | 5                | 0                | 5.0        | All other personnel                   | 176              | 3                | 177.4      |
| Pharmacy personnel                  | 5                | 1                | 5.5        | <hr/>                                 |                  |                  |            |
| Clinical laboratory personnel       | 3                | 0                | 3.0        | TOTAL                                 | 620              | 58               | 650.4      |

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| Income Statement          |              | Assets                     |     | Liabilities and Fund Balances    |     |
|---------------------------|--------------|----------------------------|-----|----------------------------------|-----|
| Gross patient revenue     | \$47,387,335 | Cash and cash equivalents  | \$0 | Current liabilities              | \$0 |
| Less deductions           | 1,624,398    | Net Patient receivables    | 0   | Long-term debt                   | 0   |
| Net patient revenue       | 45,762,937   | Other receivables          | 0   | Other liabilities                | 0   |
| Plus other revenue        | 3,000,213    | Land, bldgs and equip: Net | 0   | Subtotal                         | 0   |
| Total revenue             | 48,763,150   | Other assets               | 0   |                                  |     |
| Less expenses             | 44,997,707   |                            |     | Unrestricted fund balance        | 0   |
| Nonoperating gains/losses | 644,656      | Total Assets               | \$0 | Total liabilities & fund balance | \$0 |
| Net Income                | \$4,410,099  |                            |     | Restricted fund balances         | \$0 |

| Selected Financial Statistics                  |                 | FY 2002 | FY 2001  | FY 2002 vs. 2001 | Ratio |
|--|-----------------|---------|----------|------------------|-------|
| Gross Rev as % Total Gross Patient Revenue     |                 |         |          |                  |       |
| Medicare                                       | [ \$4,757,751]  | 10.0%   | 21.2%    |                  | 0.47  |
| Medical Assistance                             | [ \$10,490,686] | 22.1%   | 22.4%    |                  | 0.99  |
| Commercial                                     | [ \$8,534,388]  | 18.0%   | 14.5%    |                  | 1.24  |
| All other                                      | [ \$23,604,510] | 49.8%   | 41.9%    |                  | 1.19  |
| Deductions as % of Total Gross Patient Revenue |                 |         |          |                  |       |
| Medicare                                       | [ \$742,750]    | 1.6%    | 2.3%     |                  | 0.68  |
| Medical Assistance                             | [ \$881,648]    | 1.9%    | 3.4%     |                  | 0.55  |
| Commercial                                     | [ \$0]          | 0.0%    | 0.0%     |                  | .     |
| Charity care                                   | [ \$0]          | 0.0%    | 0.0%     |                  | .     |
| All other                                      | [ \$0]          | 0.0%    | 0.0%     |                  | .     |
| Total deductions                               | [ \$1,624,398]  | 3.4%    | 5.7%     |                  | 0.60  |
| Other Revenue and Net Gains or Losses          |                 |         |          |                  |       |
| Other revenue as % of total revenue            |                 | 6.2%    | 4.5%     |                  | 1.36  |
| Net gains/losses as % of net income            |                 | 14.6%   | -3.6%    |                  | -4.0  |
| Expenses as % of Total Expenses                |                 |         |          |                  |       |
| Salary/fringe benefits                         | [ \$36,664,242] | 81.5%   | 77.1%    |                  | 1.06  |
| Supplies and services                          | [ \$6,643,132]  | 14.8%   | 19.0%    |                  | 0.78  |
| Capital component                              | [ \$1,690,333]  | 3.8%    | 3.8%     |                  | 0.98  |
| Bad debt                                       | [ \$0]          | 0.0%    | 0.0%     |                  | .     |
| Fiscal Statistics                              |                 |         |          |                  |       |
| Operating margin                               |                 | 7.7%    | 2.1%     |                  | 3.76  |
| Total hospital profit margin                   |                 | 8.9%    | 2.0%     |                  | 4.50  |
| Return on equity                               |                 | . %     | . %      |                  | .     |
| Current ratio                                  |                 | .       | .        |                  | .     |
| Long-term debt to equity ratio                 |                 | .       | .        |                  | .     |
| Days in net patient accounts receivable        |                 | 0.0     | .        |                  | .     |
| Average payment period                         |                 | 0.0     | 0.0      |                  | .     |
| Equity financing                               |                 | . %     | . %      |                  | .     |
| Times interest earned                          |                 | 7.4     | 2.1      |                  | 3.57  |
| Total asset turnover                           |                 | .       | .        |                  | .     |
| Average age of plant: years                    |                 | 0.0     | 0.0      |                  | .     |
| Increase (decrease) total net patient rev      |                 | . %     | 25.7%    |                  | .     |
| Output gross rev (% of total gross pt. rev)    |                 | 0.1%    | 0.1%     |                  | 0.98  |
| Net Revenue Statistics                         |                 |         |          |                  |       |
| Inpatient net revenue per discharge            | \$43,311        |         | \$25,417 |                  | 1.70  |
| Inpatient net revenue per day                  | \$452           |         | \$431    |                  | 1.05  |
| Outpatient net rev per visit                   | .               |         | .        |                  | .     |